

SmartInstallations

Welcome to the home of the future



THE
SMART
HOME
MADE SIMPLE



WE'LL MAKE IT EASY

If you want the best technology in your home, first you need to find the best people. The ones who can talk you through the lifestyle benefits you could enjoy and do it in plain English. At Smart Installations, we create cutting edge solutions that fit your lifestyle, but we make the whole process as easy as possible – so you get exactly what you're expecting, without any fuss.



4 WAYS TO KNOW YOU'VE PICKED THE RIGHT SPECIALIST

1. We can explain in layman's terms the lifestyle benefits of complex technologies.
2. We only recommend systems that are simple to use, reliable and don't exceed your needs.
3. We appreciate your design intentions and integrate your systems using aesthetic sensitivity.
4. We take full responsibility for the operation of the system from the first meeting onwards.



WHAT MAKES US DIFFERENT?

We're a one-stop-shop.

Why get one company to wire up the power points and a different one to install the home theatre? At Smart Installations, we offer the full range of smart home services – plus we can provide a broader range of general electrical services if required. This means one point of contact, which makes life so much easier.

We stay ahead of the curve.

Home automation technology is changing month by month, so we make it a priority to stay up-to-date with the latest product developments and design and installation techniques from around the world. For example, we engage with a network of European integrators and get insights about brands and solutions – sometimes 3-6 months before they arrive in New Zealand.

We get inside your head.

At the end of the day, all our customers want is a simple solution that fits their needs. But getting there requires an in-depth understanding of what those needs are! So we ask lots of questions and listen carefully to the answers, until we've built a crystal clear picture of what they are trying to achieve.

We've done the hard yards.

In this industry, nothing can replace experience. Smart Installations has operated home technology related businesses for more than 12 years. We know what works, we know what doesn't, we know where the issues can arise and importantly, we know how to deal with them.

We're down to earth.

Although we're dealing with complex technology driven solutions, we employ people who aren't 'obsessed' with the technology itself. It's why Smart Installations take a 'no geek' approach. Instead, we pick people who are down to earth and can get on with anyone.



WHAT'S POSSIBLE



ENTERTAINMENT & SMART HOME

For some customers 'home entertainment' can be as simple as a radio playing their favourite station. For others, home entertainment is a full home cinema set-up that makes you feel like you're at the movies. Having said that, the best 'smart homes' are not those with the largest TVs or most complicated video distribution systems, but those that satisfy customers' needs.

Key considerations:

- The all-new 'features' in tech marketing can be misleading – buy what actually matters.
- Look for specialist controls to simplify operation – i.e. one control for everything.
- We live in world of congested WiFi – use cables wherever possible.

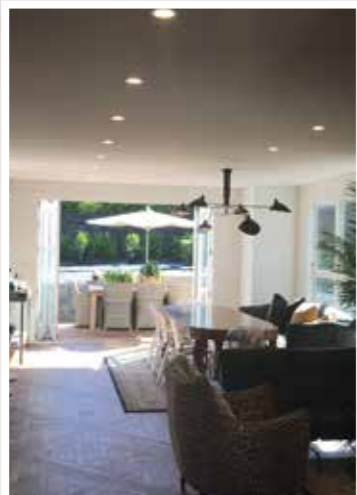


CABLING – WHY WIFI WON'T CUT IT

Modern wireless communication like WiFi and Bluetooth have changed the way we use technology, but, when it comes to quality, performance and reliability, a good cable wins hands down. The unfortunate truth is that our radio spectrum is already very congested and the performance of many of these networks are hobbled in both range and speed as a result. Which is why we cable where possible and why having a robust cable infrastructure is crucial.

Key considerations:

- A carefully planned cable infrastructure will future proof any home.
- A good quality cable is critical – we recommend industry leading Cat6.



LIGHTING CONTROL

Once upon a time, lighting control was having a dimmer below your switch. Today the options are virtually endless. For example, the right automation system will allow you to press 'Dinner Party' mode and the lights will dim while your favourite 'friends over' playlist comes on, or you can press 'Movie Mode' and the lights dim in your home theatre, the projector lights up and the audio sets to the perfect level. Smart lighting can even add a level of security to your home by mimicking the behaviour of an occupied house.

Key considerations:

- Pick a designer who appreciates the look and feel of your home.
- Who will control and issue the load schedule?
- Patterns of usage in the house are vital to planning an energy efficient scheme.



SECURITY / CCTV / ACCESS CONTROL

We understand the importance of safety and security at home and we're here to minimise the chance of any issues by giving you the most up-to-date technology. From really basic functions like getting an alert sent to your phone when the alarm goes off – or sent to trusted key holders if you're not available. Then you can add in real time images and details about whether it's a fire, flood or burglary. When it comes to people, you might want to receive a txt when your kids arrive home from school. Or when someone rings the bell at your front gate you might want to see who it is.

Key considerations:

- It's best to use one specialist firm to take a complete overview and take responsibility for security services.
- Selection and ordering of telephone lines, broadband &
- Sky services is vital for a smooth security installation.
- A reliable internet connection, either in the city or country, is becoming more vital than a telephone line.



SUPPORT / MAINTENANCE

Almost all of today's household systems contain computers which can crash, 'freeze' or cease to communicate properly. It's just a fact of life. What's critical is having quality support when it happens. And it should be support that helps you quickly! At Smart Installations, we can remotely monitor the health and performance of your system around the clock. We'll know about a problem as soon as it happens and we can fix it before you notice any issues.

Key considerations:

- You should be assured of a speedy response to your queries.
- Maximise your existing investment with free software updates.
- All computers 'fall-over' from time to time so having some support resource is vital.

PROJECTS



ST MARY'S BAY RENOVATION

We thoroughly enjoyed working for this inspirational client - she sourced the most beautiful fittings and worked with great care throughout the project, from planning to completion. She asked us to install a fully integrated system comprising audio and video door entry at the gate and front door; CCTV cameras; full house WiFi and fast wired networking; and high definition TV distribution from central sources located out of sight in a rack hidden in the hallway. The result was outstanding.



Hallensteins Retail, Albany



MOTOR YACHT REFIT

This large motor yacht was undergoing a major refit and we were asked to design an easy to operate audio video system that the whole family could enjoy using throughout the vessel. We chose a combination of Control4 touch screens and SR260 remotes located around vessel for control, we deployed hidden WiFi access points throughout to provide seamless WiFi access while cruising locally, as well as a centralised video server, and multiple Sky decoders that streamed HD video to each smart TV screen and the on board theatre. Needless to say it was plain sailing.



VISIT OUR HOME TECHNOLOGY EXPERIENCE CENTRE

Our new Home Tech Experience
Centre is now open at 40 Mokoia Road
Birkenhead Auckland.

Visit us to experience the latest in
home automation and experience an
integrated technology living space.

TELL US ABOUT YOUR PROJECT

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